

Over 60 Years of Excellence

#### PRESENTATION FOR CAPITAL MARKET

Based on March 31, 2025 Financial Statements

**May 2025** 



### DISCLAIMER



This presentation is not to be construed as an offer to buy Company securities or an invitation to accept such offers, being solely intended for conveying information to investors.

Statements made in this presentation referring to analysis of the Company's activity only constitute a synopsis. For a complete picture of the Company's operations and the risks faced by the Company, please review the annual report of the Company for the year 2024 published by the Company on March 26, 2025 (Ref. 2025–01–020519) and the Company's report for the first quarter of 2025 published on May 28, 2025 (Ref. 2025–01–038075).

This presentation is a translation for your convenience of the company's presentation in Hebrew as of May 28, 2025 (Ref. 2025–01–038093). In addition, in the event of any conflict between this presentation and any of the Company's reports in Hebrew, the Company's reports shall prevail.

This presentation includes forward-looking information as defined under the Securities Law, 5728–1968. Such information covers, among other things, forecasts, evaluations and estimates, including information shown in illustrations, graphs, reviews and any other information pertaining to the Company presented in any form, referring to future events or affairs whose materialization is uncertain and beyond the Company's control. Forward-looking information cannot be regarded as established fact and is only based on the Company management's subjective point of view and estimation, based, inter alia, on analysis of general information available to the Company's management at the time of preparing this presentation, including statistical data published by various bodies and authorities, professional and public publications, as well as research and surveys-with no guarantee as to the correctness or completeness of the information included therein; its correctness has not been independently verified by the Company.

Forward-looking information is naturally subject to considerable non-materialization risks and is uncertain, cannot be estimated in advance and is often out of the Company's control.

The materialization or otherwise of forward–looking information will be affected, among other things, by risk factors characterizing the Company's activities as well as developments in the general environment and external factors having an impact on the Company's operations—these cannot be evaluated in advance and by their nature are not controlled by the Company. It should be made clear that the Company's programs, including activities in the various sectors and changes in the regular sequence of operations, are based on the Company's estimations behind the forward–looking information. These estimations are likely to fail to materialize, in all or in part, or in a manner differing from that envisaged, for among other reasons on account of chance and ongoing events outside the Company's control being involved.

The presentation may include information that is organized differently from that in the Company's reports to the public thus far, so that data could be present that is set out in a form and/or classification method and/or layout and/or breakdown other than those employed in the Company's previous statements and reports. The presentation offers a collection of data –including such as is used in the presentation but is yet to appear in the Company's reports or that is arranged for the first time in the format adopted in this presentation and is correct in the Company's best estimation as of the date it is presented. In this connection see Slides 8, 11–12, 17–19, 20–22, 26, 27, 29, 31, 33, 39.

Accordingly, readers of this presentation are cautioned that the Company's actual results and achievements in the future may be materially different from what is indicated in the forward-looking information cited in this presentation.

Moreover, forecasts and predictions are based on details and information in the possession of the Company on the date of preparing this presentation and as of March 31, 2025 and the Company is under no obligation to update or modify any forecast and/or estimation of this information in order to reflect events or circumstances developing after the date of preparing the presentation.



## THE STRENGTH IN NUMBERS



~1,153
Million NIS Income Q1 2025

Million NIS

Net profit attributable to shareholders Q1 2025

**~158** Million NIS **EBITDA** Q1 2025

~ **5,513**Million NIS

Equity attributable to shareholders as of March 31, 2025

Orders backlog as of March 31, 2025

TA-90 Traded on the Index A-Rating

With a negative outlook by S&P - Maalot



Commitment to ESG strategy & corporate responsibility

**IIII 1,044** Thousand m<sup>2</sup> \*\*

Income-Generating **Properties** 

17,440 Units \*\*

Residential Real Estate



Residential for Rent



Energy



- \* Not including orders from the Group's companies in the amount of ~NIS 1 billion to be received in 2025-2026
- \*\* Includes projects under operation, construction, planning, development and in the process of UDP approval. Residential units includes partners and units for landowners

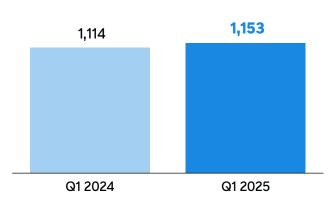




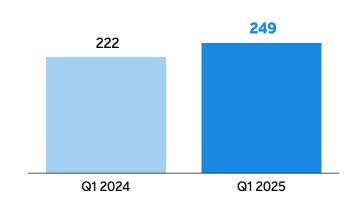
## | FIRST QUARTER FINANCIAL OVERVIEW



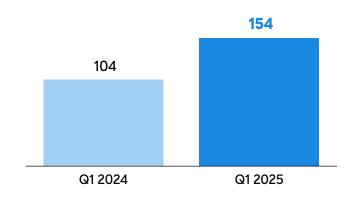




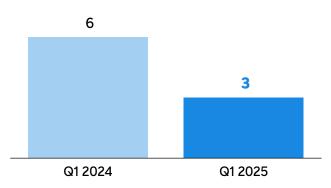




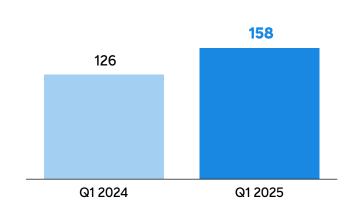
#### **Operating Profit Million NIS**



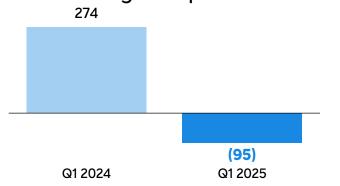
# Net profit attributable to shareholders Million NIS



#### **EBITDA** Million NIS



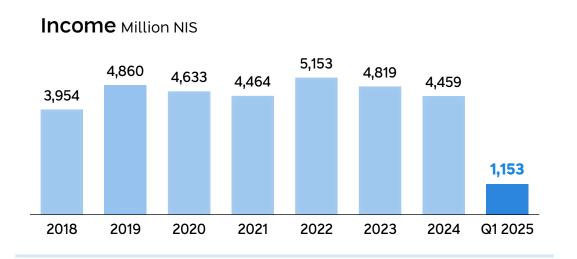
# Cash flow from current operations not counting land purchase Million NIS

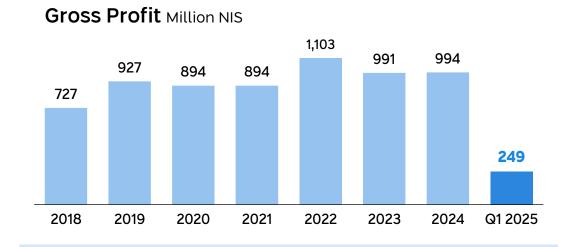




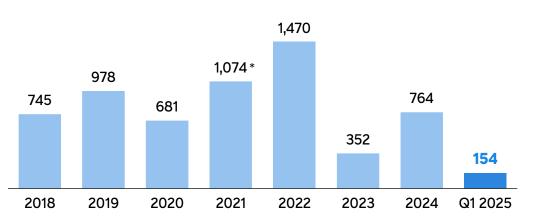
## | MULTI-YEAR FINANCIAL OVERVIEW



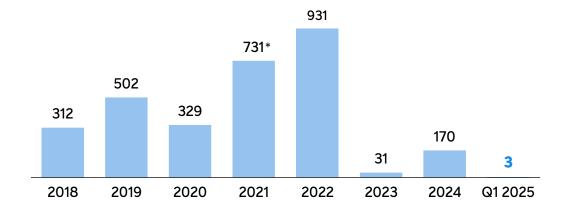








#### Net profit attributable to shareholders Million NIS



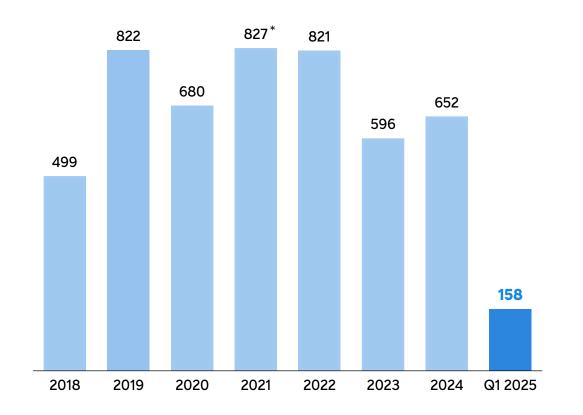
<sup>\*</sup> Excluding the profit of NIS **500** million attributable to the Buyback in the Jerusalem LRT project



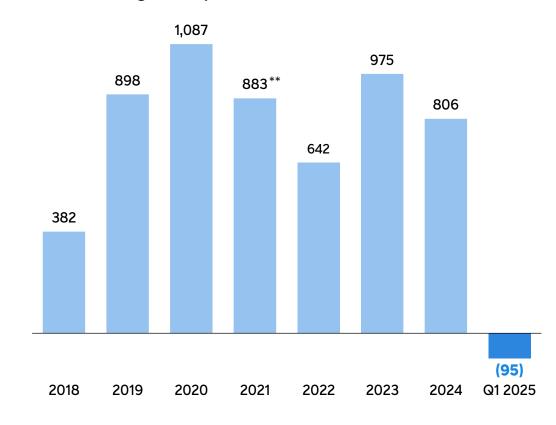
### | MULTI-YEAR FINANCIAL OVERVIEW







# Cash flow from current operations not counting land purchase Million NIS



<sup>\*</sup> EBITDA excluding the profit of NIS **500** million attributable to the Buyback in the Jerusalem LRT project

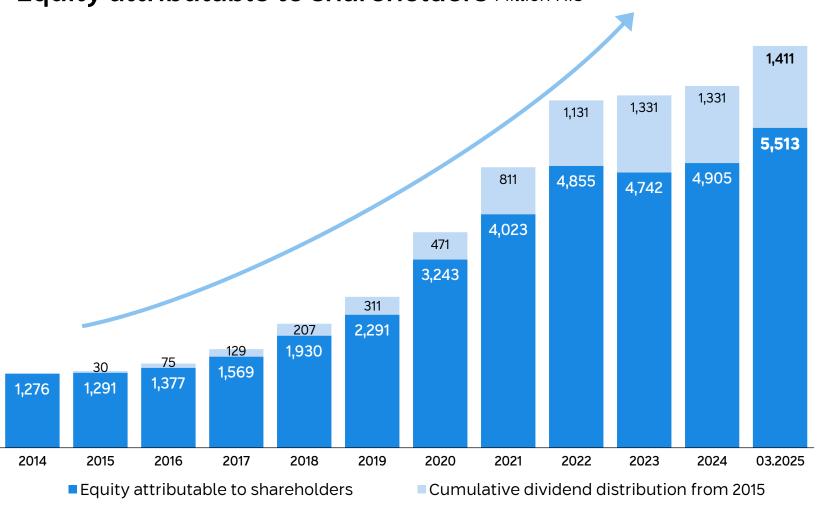
<sup>\*\*</sup> Cash flow excluding the income of NIS 895 million attributable to the Buyback in the Jerusalem LRT project



### A DECADE OF REMARKABLE GROWTH



Equity attributable to shareholders Million NIS



In January 2025, the Company issued shares to a net amount of ∽NIS **584** million





### | WITH A VIEW TO THE FUTURE



**ASHTROM** | Income generating – thousand m<sup>2</sup>

1,044 thousand m<sup>2</sup>

Income-generating: 551

**Planning & Construction:** 160

In the process of UDP approval: 333

Construction (purchased): 176

ASHTROM | Residential Units for Rent

**2,281** units

Operational: 1,126 **Construction: 979**  **ASHTROM** | Residential units to be marketed Residences

**17,440** units

In Marketing: 1,805

**Approved under UDP:** 5,166

In the process of UDP approval: 10,469

(including partners and units for landowners)

ASHTROM | Project backlog – MW

**2,087 MWdc** 

Operational: 430

Initiation: 1,264

Construction: 198

Development: 195



### AREAS OF ACTIVITY



8 Autonomous Areas of Activity operating with optimal synergy enabling continued growth while taking advantage of operational and financial flexibility



Executes large-scale projects in construction and infrastructure



Initiates, acquires, and manages income-generating properties in Israel and worldwide



Initiates and markets residential and urban renewal projects



Initiates, markets, and manages residential projects for long-term rental



Manufactures, imports, and markets raw materials and finishing products for the construction industry



Establishes, manages, and finances concession and national infrastructure projects



Initiates, establishes, and operates renewable energy projects in Israel and worldwide



Initiates residential projects and manages property worldwide



## ASHTROM CONSTRUCTION

Experience. Professionalism. Quality.

∽ **7**Billion NIS

Orders backlog as of March 31, 2025 \* ∽ 80
Projects

8 Companies

Execution of all types of construction and infrastructure projects



Increasing orders backlog while maintaining profitability

<b>Income</b> Million NIS					
Q1 2025 Q1 2024 2024					
638	608	2,407			

Gross Profit Million NIS					
Q1 2025 Q1 2024 2024					
<b>63</b> 56 243					
<b>9.9%</b> 9.2% 10.1%					

Segment Profit Million NIS					
Q1 2025 Q1 2024 2024					
<b>30</b> 25 108					
<b>4.7%</b> 4.1% 4.5%					

<sup>\*</sup> Not including orders from the Group's companies in the amount of  $\sim$ NIS **1** billion to be received in 2025–2026



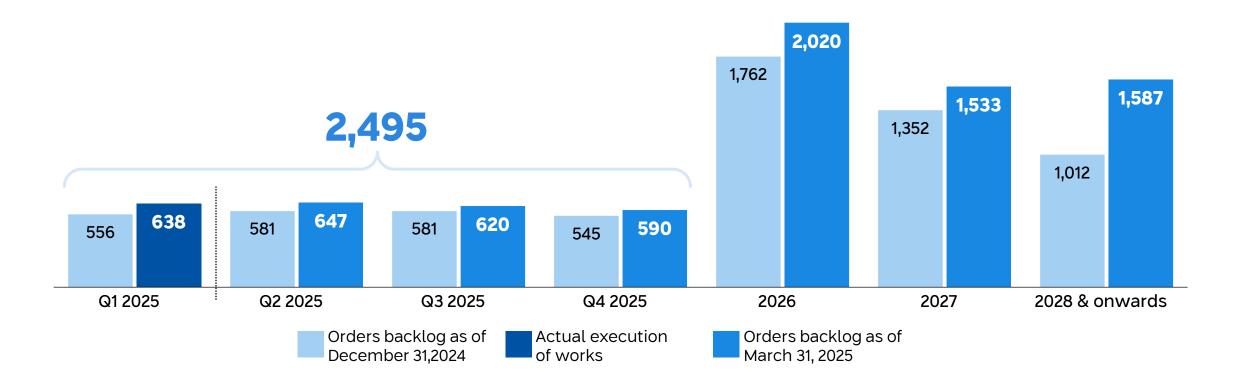


## **ASHTROM CONSTRUCTION** Orders Backlog



Million NIS

NIS 6,997 Million Backlog as of March 31, 2025 \*



<sup>\*</sup> Not including orders from the Group's companies in the amount of ~NIS 1 billion to be received in 2025–2026



## **ASHTROM CONSTRUCTION** Projects Under Construction



### **Selected Projects**



#### 269 thousand m<sup>2</sup>

Financial scope million NIS 1,000

Completed work 66%

Expected Completion 2027



#### 453 housing units

Financial scope 50% million NIS 554

Completed work 64%

Expected Completion 2027



#### 355 housing units

Financial scope million NIS 370

Completed work 88%

Expected Completion 2025



Financial scope million NIS	328
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Completed work 93%

Expected Completion 2025



### **ASHTROM PROPERTIES\***



A Leader in Acquisition, Development, Construction and Management of Income-Generating Properties

**551**Thousand m<sup>2</sup>
Scope of Real Estate

**7.7**Billion NIS
Real Estate Value

**2.7**Billion NIS

Total Equity

Solution NIS

MOI Q1 2025

Million NIS
FFO Q1 2025
Authority's Method<sup>(1)</sup>

willion NIS
FFO Q1 2025
Management's Method<sup>(1)</sup>

Ownership and management of properties in Israel and worldwide



- Potential for developing 160 thousand m<sup>2</sup> with an approved UDP
- Acquisition and upgrading of properties abroad

Income			
	Million NIS		
Q1 2025	Q1 2024	2024	
122	101	475	

<b>Gross Profit</b> Million NIS			
Q1 2025	Q1 2024	2024	
91	74	340	

Appreciation of property Million NIS			
Q1 2025 Q1 2024 2024			
<b>23</b> (5) 202			

Segment Profit Million NIS			
Q1 2025   Q1 2024   2024			
<b>89</b> 47 450			

Net profit attributable to shareholders Million NIS				
Q1 2025 Q1 2024 2024				
<b>30</b> 2 151				

- (1) The main differences in methods between the Group's management and Security's authority arise from the costs of accrued credit rate linkage differentials, securities revaluation profits and taxes for previous years being discounted. See Par. 10.1.8.18 of 2024 Report
- \* Based on the data in the consolidated report of March 31, 2025, including proportionate consolidation



## **ASHTROM PROPERTIES** Properties Distribution \*



Loc	ation		Extent of Properties	Occupancy	NOI Q1 2025	Value of income- generating	Value of Rights & Development	Weighted Cap Rate	Weighted Average Loans Interest	Average LTV
			Thousand m <sup>2</sup>		Million NIS	Million NIS	Million NIS		interest	
$\Diamond$	Israel	Commerce	100	90%	29	1,748	183	7.2%		
		Offices	45	91%	8	549	688	7.1%		
		Industry & Logistic	188	93%	15	840	74	7.4%		
		Mixed Use & Others	_	-	1	178	500	-		
*	Israel To	otal	333	93%	53	3,315	1,445	7.2%		
	German	ny	144 <sup>(1)</sup>	90% <sup>(1)</sup>	19	1,718		5.2%	2.96%	35.3%
15	UK		74	86%	18	1,016	213	8.5%	3.80%	58.9%
Tot	al		551	91%	90	6,049	1,658			

After the balance sheet date, Ashtrom Properties signed an agreement to purchase an office building with an area of 8,500 m<sup>2</sup> in the city of Cologne, Germany, for a total of  $\sim$ **€ 26** million (subject to the fulfillment of conditions precedent)

(1) Excluding  $\sim$ 28,000 m<sup>2</sup> in Leipzig, which constitute areas for renovation and improvement (of which  $\sim$ 16,000 m<sup>2</sup> are leased and will begin yielding income starting in 2027)

<sup>\*</sup> Based on the data in the consolidated report from March 31, 2025, including proportionate consolidation



## **ASHTROM PROPERTIES** Income-generating Properties



### 551 thousand m<sup>2</sup>

### Selected Projects in Israel



**65** thousand m<sup>2</sup>
50% Ownership | 97% Occupancy

NOI Q1 2025 \* million NIS 11.0

Value \* million NIS 839

Primary Cap Rate 7.3%



21 thousand m<sup>2</sup>
50% Ownership | 96% Occupancy

NOI Q1 2025 \* million NIS 6.4

Value \* million NIS 427

Primary Cap Rate 6.9%



**70** thousand m<sup>2</sup>

42.3% Ownership | 90% Occupancy

NOI Q1 2025 \* million NIS 6.3

Value \* million NIS 465

Primary Cap Rate 7.0%



**18** thousand m<sup>2</sup> 100% Ownership | 92% Occupancy

NOI Q1 2025 \* million NIS 4.2

Value \* million NIS 243

Primary Cap Rate 7.2%

<sup>\*</sup> The Company's share



## **ASHTROM PROPERTIES** Income-generating properties



#### Selected Projects Abroad



22 thousand m<sup>2</sup>
100% Ownership | 96% Occupancy

NOI Q1 2025 million €Value million €67Primary Cap Rate5.2%



16 thousand m²100% Ownership | 89% Occupancy

0.5

5.2%

Value million € 43

NOI Q1 2025 million €

Primary Cap Rate



21 thousand m<sup>2</sup>
100% Ownership | 98% Occupancy

1.5

Value million £ 78

NOI Q1 2025 million £

Primary Cap Rate 8.0%



**17** thousand m<sup>2</sup>

100% Ownership | 95% Occupancy

NOI Q1 2025 million £ 1.2

Value million £ 66

Primary Cap Rate 7.5%



## **ASHTROM PROPERTIES** In Planning & Construction Stages



## 160 thousand m<sup>2</sup> | NIS 175 million Expected NOI

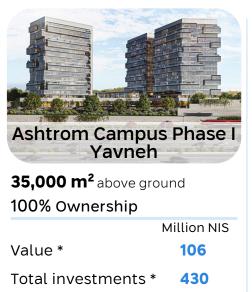


**34,470 m<sup>2</sup>** above ground **26% Ownership** 

26% Ownership	
	Million NIS
Value *	313
Total investments *	396
Expected NOI *	29
Expected yield rate	7.4%



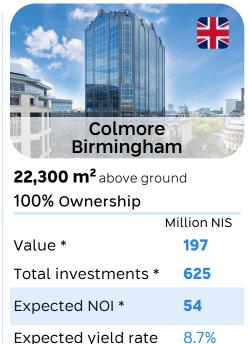
44,5000 m <sup>2</sup> above ground				
50% Ownership				
	Million NIS			
Value *	80			
Total investments *	459			
Expected NOI *	36			
Expected yield rate	7.8%			



30

7.0%





#### In addition, the Company expects a gross profit that has not yet been recognized in the amount of $\sim NIS$ 347 million from projects for sale

Expected NOI \*

Expected yield rate

It should be made clear that the above Company estimations of expected growth in the NOI from projects under construction, are forward—looking information as defined under the Securities Law, based on information in the possession of the management at the time of its presentation. These estimations might not materialize in whole or in part, or might materialize in a different manner, either minor or substantial, from that predicted, for various reasons, such as: a deferred project completion date and/or delay in receiving the required occupation approvals, as well as changes in the market conditions that may affect the expected NOI and/or as a result of the full or partial materialization of the risk factors set out in Parts. 10.3.5 and 22 of Section A of the 2024 Company Periodic Report.

(1) The project has additional rights totaling 177 thousand m<sup>2</sup>, planned for Phase II, to be implemented in the future

<sup>\*</sup> The Company's share



## **ASHTROM PROPERTIES** In the Process of UDP Approval



### 333 thousand m<sup>2</sup>









43 thousand m<sup>2</sup> \*| 50% ownership







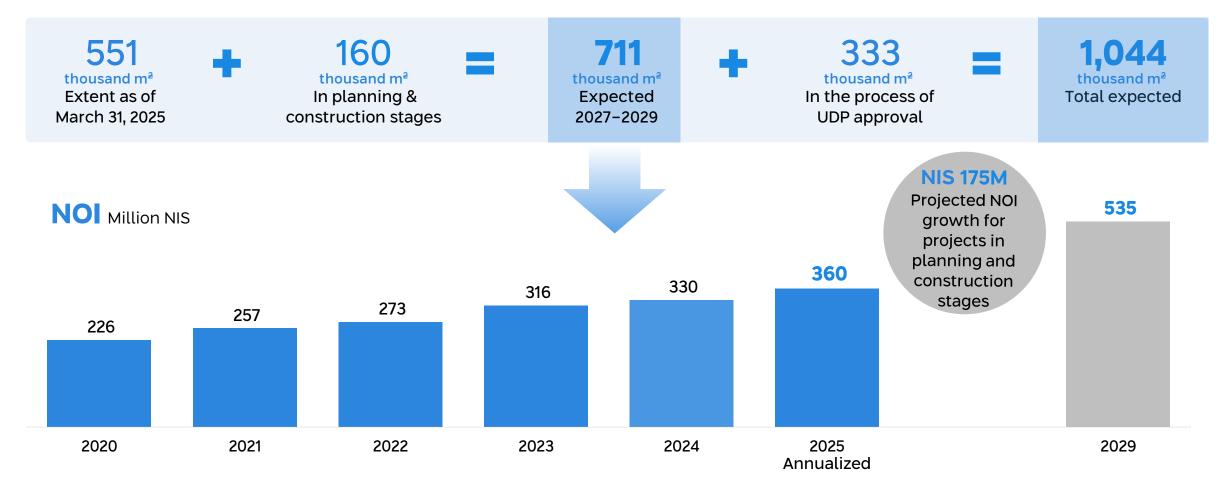
TOTAL 333 thousand m<sup>2</sup>\*

<sup>\*</sup> The Company's share – above ground marketing space



### **ASHTROM PROPERTIES NOI \***





It should be made clear that the above Company estimations of expected growth in the NOI from projects under construction, are forward-looking information as defined under the Securities Law, based on information in the possession of the management at the time of its presentation. These estimations might not materialize in whole or in part, or might materialize in a different manner, either minor or substantial, from that predicted, for various reasons, such as: a deferred project completion date and/or delay in receiving the required occupation approvals, as well as changes in the market conditions that may affect the expected NOI and/or as a result of the full or partial materialization of the risk factors set out in Parts. 10.3.5 and 22 of Section A of the 2024 Company Periodic Report.

<sup>\*</sup> Including proportionate consolidation



## **ASHTROM RESIDENCES** (formerly Ashdar) \*





**2.6** Billion NIS

Expected gross profit yet to be recognized (Company's share)

1,805
Housing Units
Under construction
and marketing \*

**5,166**Housing Units
Approved under
UDP \*

10,469
Housing Units
In the process of
UDP Approval \*

A leader in planning, initiating and marketing of residential projects in Israel



- Starting construction of 795 additional units in 2025 in 11 projects, of which 460 units are for marketing
- Purchase of land and further development of urban renewal projects

Income Million NIS			
Q1 2025 Q1 2024 2024			
<b>184</b> 223 789			

Gross Profit  Million NIS			
Q1 2025 Q1 2024 2024			
<b>44</b> 48 192			
<b>24.1%</b> 21.5% 24.3%			

Segment Profit  Million NIS			
Q1 2025 Q1 2024 2024			
<b>28</b> 32 123			
<b>15.0%</b> 14.4% 15.5%			

<b>Units' Sold</b> including partners			
Q1 2025 Q1 2024 2024			
<b>49</b> 57 401			

- \* Including proportionate consolidation
- \*\* Includes partners and housing units for landowners in Urban Renewal projects and combination deals

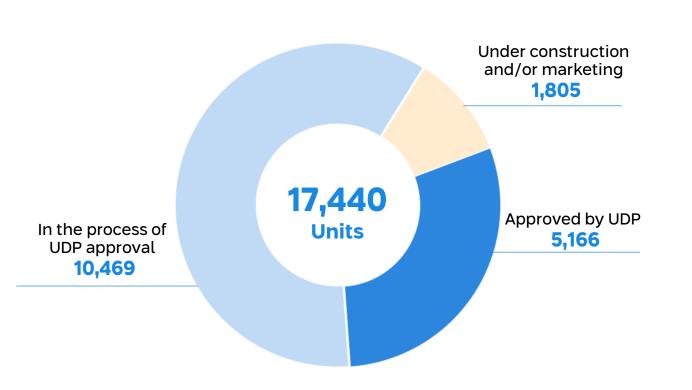


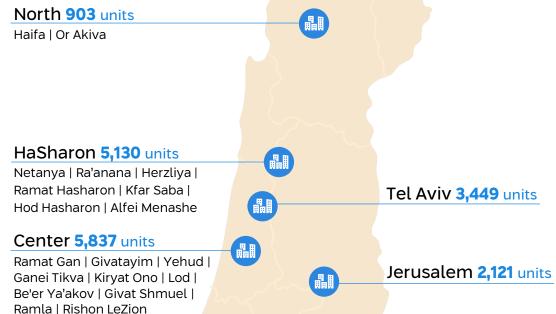


### **ASHTROM RESIDENCES** Residential Units

ASHTROM Residences

17,440 Residential units under Construction and in Planning Phases \*





<sup>\*</sup> Includes partners and housing units for landowners in Urban Renewal projects and combination deals

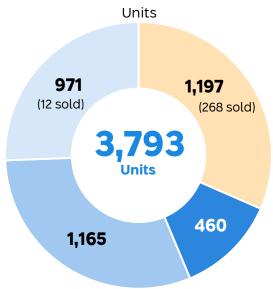


## **ASHTROM RESIDENCES** Unrecognized Gross Profit

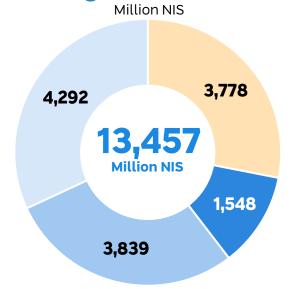


The data reflects the Company's share

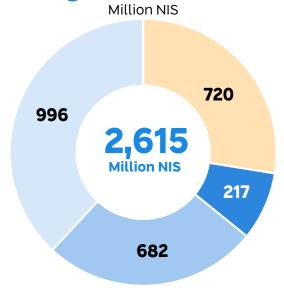
#### Units to be marketed



#### **Unrecognized Revenues**



#### **Unrecognized Gross Profit**



Under construction and/or marketing
End of construction 2025-2029

Start of construction **2025**End of construction 2027–2029

Start of construction **2026**End of construction 2028–2030

Start of construction **2027–2028** End of construction 2030–2032

In addition: 589 units in which construction is expected to begin in year 2029 and onwards and 5,997 units in the process of UDP approval

It should be made clear that the above Company estimations regarding gross profit forecast are forward-looking information as defined under the Securities Law, based on information in the possession of the management at the time of its presentation. These estimations might not materialize in whole or in part, or might materialize in a different manner, either minor or substantial, from that predicted, for various reasons, such as: pace of selling units, change in the development costs and/or as a result of the full or partial materialization of the risk factors set out in articles 11.17 and 22 of Section A of the 2024 Company Periodic Report.



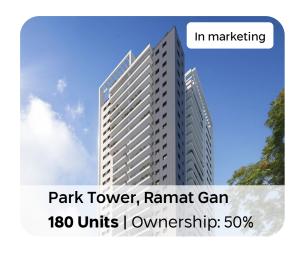
## **ASHTROM RESIDENCES** Projects in Marketing



















<sup>\* 50%</sup> owned by Ashtrom Residences and 50% owned by Ashtrom Group



## ASHTROM RESIDENCE FOR RENT

#### ASHTROM Residence for Rent

Kiryat HaYovel Project | Jerusalem

#### **Building Vibrant Communities**

2,281
Units
At various stages

**4.2**Billion NIS
Value of assets

**2.4**Billion NIS
Net Financial Debt \*

Land Billion NIS

Appreciation projects in operation

Operation of 1,126 residential units and commercial space in 4 projects



Construction of 1,155 residential units and commercial space in 5 projects

Income			
Million NIS			
Q1 2025 Q1 2024 2024			
26	44	117	
	Sales 24	Sales 30	

Gross Profit Million NIS		
Q1 2025	2024	
22	21	83

Appreciation of property Million NIS			
Q1 2025 Q1 2024 2024			
<b>(4)</b> (5) 61			

Segment Profit Million NIS			
Q1 2025 Q1 2024 2024			
13	10	120	

<sup>\*</sup> Excluding the equity investment in the amount of NIS **1.3** Billion



24

### ASHTROM RESIDENCE FOR RENT



Northern Bnei Brak

Or Yehuda, Ramat Pinkas

Tel HaShomer

Be'er Ya'akov

Lod

2,281 residential units for long-term leasing



1,126 units
In operation



**979** units

**Under construction** 



**176** units

Under construction (purchased)



Land being planned

#### In operation

Haifa | Neot Peres 184 units

Tel Aviv | HaGadna 370 units

**Tel Aviv** | HaMashtela 176 units

Jerusalem | Kiryat HaYovel 396 units

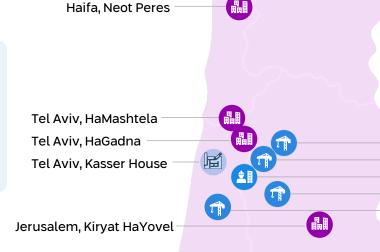
#### **Under Construction**

Lod 310 units

Be'er Ya'akov 282 units

Tel HaShomer 139 units

Northern Bnei Brak 248 units



#### Land being planned

**Tel Aviv** | Kasser House

#### **Under Construction (purchased)**

Or Yehuda | Ramat Pinkas 176 units



## **ASHTROM RESIDENCE FOR RENT** In Operation



1,126
Units
Rental Units
100% occupancy
25% at a controlled price

3,054
Million NIS
Property Value

**ZZ**Million NIS
NOI Q1 2025

1,230
Million NIS
Appreciation of
Property

49%

LTV \*

2.76%
Index linked
Average Interest \*
Until 2039–2043



#### **184** units

	Million NIS
Value	360
Average Value per unit Average apartment 92 m²	2.0
Investment	165
NOI Q1 2025	2.7

Discount: 5.5% operation/ 6% conclusion



<b>370</b> units	255 m <sup>2</sup> offices
------------------	----------------------------

	Million NIS
Value	982
Average Value per unit Average apartment 82 m²	2.6
Investment	485
NOI Q1 2025	7.1
Discount: 5.5% operation/ 6	% conclusion



**176 units** | 1,600 m<sup>2</sup> commercial

	Million NIS
Value	624
Average Value per unit Average apartment 74 m <sup>2</sup>	3.2
Investment	465
NOI Q1 2025	4.6 **
Discount: 5.5% operation/ 6	% conclusion



**396 units | 5,500 m<sup>2</sup> business** 

<b>330 units</b> [ 3,300 m bt	13111633
	Million NIS
Value	1,088
Average Value per unit Average apartment 79 m²	2.4
Investment	709
NOI Q1 2025	7.9 **
Discount: 5.5% operation / 6	% conclusion

- \* The leverage refers to rental residences only, not including the commercial and business space
- \*\* The NOI represents partial occupancy of commercial and business spaces



### **ASHTROM RESIDENCE FOR RENT** Under Construction



1,155

1,066
Million NIS
Property Value

1,541
Million NIS
Balance to be Invested



International Quarter Lod

310 units

1,366 m<sup>2</sup> commercial

Expected completion 2027

Million NIS

Value 119

Balance to be invested 457



**248** units

900 m<sup>2</sup> commercial

Expected completion 2027

Million NIS

Value 196

Balance to be invested 285



**139** units

1,438 m<sup>2</sup> commercial

Expected completion 2027

Million NIS

Value 158

Balance to be invested 227



**282** units

Expected completion 2028

Million NIS

Value 98

Balance to be invested 427



**176** units

1,000 m<sup>2</sup> commercial

Expected completion 2025

Million NIS

Value **495** 

Balance to be invested 145



### **ASHTROM INDUSTRIES**\*

## ASHTROM Industries

### Comprehensive Value Chain Solutions Under One Roof

∽ 1.1
Billion NIS

Orders backlog as of March 31, 2025

8 Companies



10 Concrete Plants

Development, production, import, marketing and sale of raw materials and products for the construction industries



Construction, expansion and operation of additional plants and a quarry

Income Million NIS		
Q1 2025	Q1 2024	2024
286	213	1,008

Gross Profit  Million NIS				
Q1 2025 Q1 2024 2024				
<b>44</b> 31 150				
<b>15.4%</b> 14.3% 14.9%				

Segment Profit  Million NIS				
Q1 2025 Q1 2024 2024				
<b>11</b> (1) 17				
<b>3.7%</b> (0.5%) 1.7%				

<sup>\*</sup> Including proportionate consolidation





### **ASHTROM INDUSTRIES** Quarries



Expand activity in the aggregate quarries sector Creating of synergy within the sector and the Group

Increased revenues and profitability

## **Sorek Quarry**

Capacity

**50** million tons

Operation

25 years

Quarry ownership

37.5%

Commercial operation

H1 2026

Land ownership

50%

**Private land** Options for various uses during and after the activity period

### **Hanaton Quarry**

**Capacity** 

√18 million tons

Operation

20 years

H1 2026

Quarry ownership

37.5%





### **ASHTROM RENEWABLE ENERGY**



Renewable Energy Investments and Development in Israel and Worldwide

430 **MWdc** 

198 **MWdc** 

195 MWdc

1,264 **MWdc** 

Initiation



Total

Operational

Construction

Development

The Company operates as an independent power producer in Israel and worldwide



Construction of a second project and development and initiation of additional projects in the USA

Income			
Million NIS			
Q1 2025* Q1 2024 2024			
12	_	34	

Gross Profit Million NIS			
Q1 2025*	Q1 2024	2024	
4	_	19	

Income from Tax Credit, net Million NIS		
Q1 2025*	Q1 2024	2024
5	_	19

Segment Profit Million NIS			
Q1 2025*	Q1 2024	2024	
3	(5)	20	

<sup>\*</sup> The results for the first quarter of 2025 include a planned shutdown of the electricity transmission network in the Tierra Bonita project area of operation for a period of about a month



## **ASHTROM RENEWABLE ENERGY** Global Backlog



~2.1 gw

Total Global	MWdc	Storage MWh
Operational	430	-
Construction *	198	-
Development **	195	-
Initiation ***	1,264	500
Total	2,087	500

	. 5 3	
	USA	MWdc
420-1	Operational	399
	Construction *	195
3/	Development **	195
	Initiation ***	1,011
	Total	1,800

	Pola	nd	MWdc	
7	Opera	tional	<b>28</b> <sup>(2)</sup>	
	Total		28	
	*	Israel	MWdc	Storage MWh
		Operational	3	-
		Construction	* 3	-
		Initiation ***	253 <sup>(</sup>	500 (1)
		Total	259	500

(1) Ashtrom share: 87 MWdc and 167 MWh storage

(2) Through Zephyrus (the Company's share)



<sup>\*</sup> Construction: Projects that meet the following conditions: 1. Approved plan. 2. Connection agreement. 3. Construction is in progress or is expected to start within the next 15 months

<sup>\*\*</sup> **Development**: Systems that within 15 months are expected (a) to have an approved statutory plan or to be capable of implementation by a direct building permit route (for overseas projects – the regulatory equivalent); or (b) to receive a Distributor's Response enabling connection and feeding of electrical power to the grid; or (c) to reach financial closure with a senior debt financing entity.

<sup>\*\*\*</sup> Initiation: Systems likely to mature into systems under construction, over which the Company has the exclusive right to engage in land use agreements and is taking steps to obtain the approvals and permits required for their construction

## **ASHTROM RENEWABLE ENERGY** Operational Project



Tierra Bonita Project I Texas, USA

Output 399 MWdc

**Total Investment** 

\$435 million

In Q1 2025 the Company signed an investment agreement with institutional entities for the allocation of 36% of the project for \$79 million, reflecting a value of \$220 million \*

#### **Total Expected Income**

\$2.5 billion

Over the project's life (40 years)

#### **Expected EBITDA**

~\$2.1 billion

Over the project's life (40 years)

Includes the sale of Production Tax Credit PTC in the amount of  $\sim $300$  million over a ten-year period

- ✓ **Power Purchase Agreement (PPA):** 20-year PPA, for 60% of the power to be generated, with CPS, the San Antonio electric company rated Aa2 by Moody's
- ✓ **Production Tax Credit (PTC):** 10-year PTC with an American insurance company rated Aa3 by Moody's





<sup>\*</sup> Subject to the fulfillment of conditions precedent

## **ASHTROM RENEWABLE ENERGY** USA Projects



**Under Construction** 

#### El Patrimonio

Texas, USA

**195** MWdc Planned Output

S195 million Construction Costs \*

**Commercial Operation** H2 2027

∽\$1.2 billion throughout the project's life (40 years) Total Expected Income

20-year PPA was signed with CPS, the San Antonio electric company - rated Aa2 by Moody's, PPA

for 70% of the electricity production, with an option for CPS to increase to 100%

Connection agreement

Development

**Soles Rest** 

Idaho, USA

**195** MWdc Planned Output

Construction Costs \* \$195 million

Connection agreement  $\sqrt{\phantom{a}}$ 

Whitethorn

Texas, USA

**352** MWdc Planned Output

Construction Costs \* \$352 million

Initiation

Rolling Sun (SPP)

Texas, USA

**366** MWdc Planned Output

Construction Costs \* \$366 million

Larrea

Initiation

Texas, USA

Planned Output

**293** MWdc

Initiation

Construction Costs \* \$293 million

<sup>\*</sup> The construction costs does not include financing and connection costs



### ASHTROM INTERNATIONAL



### Contracting, Entrepreneurship and Income-generating Real Estate Overseas

✓ **438**Million NIS
Value of Land and Inventory

Land Inventory in the USA, entrepreneurial activity in Portugal, and operation of an income-generating property in Serbia



Expansion of entrepreneurial activity
In Europe and the USA

Income Million NIS				
Q1 2025 Q1 2024 2024				
<b>69</b> 92 362				

Gross Profit Million NIS				
Q1 2025	Q1 2024	2024		
22	23	112		
32.3%	24.6%	30.9%		

Segment Profit Million NIS				
Q1 2025	Q1 2024	2024		
11	11	68		
<b>15.8%</b>	11.7%	18.6%		





## | PROFIT & LOSS STATEMENT SUMMARY



Million NIS	Q1 2025	Q1 2024	2024
Income	1,153	1,114	4,459
Gross profit	249	222	994
Gross profit margin	21.6%	20.0%	22.3%
Appreciation of investment property, net	12	(7)	170
Operating profit	154	104	764
Financing costs, net	153	94	543
Income taxes (tax benefit)	(3)	4	20
Net profit	4	6	201
Net profit attributable to shareholders	3	6	170





## | BALANCE SHEET & CASH FLOW SUMMARY



Million NIS	31.03.2025	31.03.2024	31.12.2024
Total cash and short-term investments *	1,292	1,785	1,316
Liabilities	16,636	16,191	16,697
Equity	5,756	4,984	5,135
TOTAL ASSETS	22,392	21,175	21,832
Cash flow from operating activities before purchase of lands, net	(95)	274	806
Sale (purchase) of lands for construction, net	(26)	(17)	28
Cash flow from operating activities	(121)	257	834

<sup>\*</sup> In addition, the Group has unused financial credit facilities in the amount of NIS **1.3** billion as of March 31, 2025





## | FINANCIAL STRENGTH - Solo



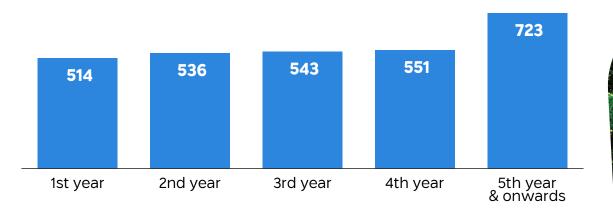
278
Million NIS
Cash Balance &
Short-term Investments

640
Million NIS
Financial Credit Facilities
for Utilization

5,513
Million NIS
Equity

3,179
Million NIS
Net Financial Debt

Bonds Repayment – not including interest Million NIS







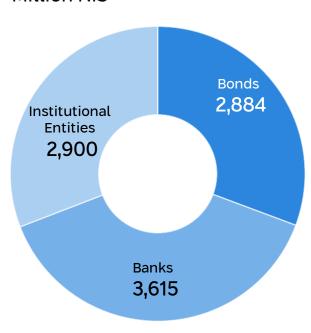
### | FINANCIAL DEBT \*



#### **Gross Financial Debt**

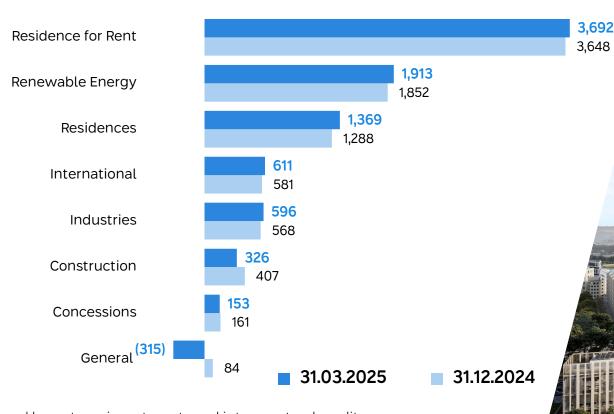
NIS **9,399** million

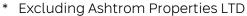
#### Million NIS



#### Net Financial Debt \*\*

31.03.2025: NIS 8,346 million | 31.12.2024: NIS 8,589 million





<sup>\*\*</sup> Credit excluding cash, deposits, short-term and long-term investments and inter-sectoral credit For more details regarding the Company's financial debt, see the financial debt table in Section 7 of the Board of Directors' report of March 31, 2025



## | DEDICATED TO PROMOTING ESG





#### **Sustainable Environment**

- Production, planning, and management of sustainable properties and products
- Implementation of strategies to minimize environmental impacts and foster a circular economy



### Safe & Healthy Environment

- Ensuring the safe and healthy construction of properties and communities
- Implementation of systematic and structured policy for employee health & safety
- ✓ Strengthening of the local employment market

By 2030



- ✓ Upholding an ethical infrastructure and safeguarding human rights
- ✓ Developing a responsible supply chain, both locally and environmentally considerate

#### By 2040

#### 50%

Reduction in greenhouse gas emissions

#### **75%**

Electricity consumption from renewable energy in significant incomegenerating assets that are under our control and management

By 2050

#### 100%

Green certification for assets and products in Israel and Worlwide

#### **Net Zero**

Carbon neutrality

#### 30%

Female senior and middle managers

#### 4% at least

Employees with disabilities or impairments in the HQ workforce

#### 0.5% at least

Donation to community from net profit before taxes

#### TRIR of 1

Total Recordable Incident Rate

#### By 2035

#### C

Ethical Incidents
Significant events in their
extent and influence on
Ashtrom Group's activities
and reputation

#### By 2040

#### 100%

ESG Implementation by significant suppliers

#### By 2040

#### 100%

Implementation of the Code of Ethics by significant suppliers and key business partners

#### By 2050

#### **Net Zero**

Emissions from significant suppliers





